



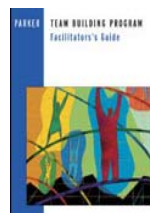
7% GST is applicable for purchase and delivery within Singapore

**All prices are subject to change without prior notice**

# 2017 PRODUCT GUIDE

## *Catalogue & Pricelist*

Singapore – Malaysia – Indonesia – Brunei – Cambodia – Myanmar – Mongolia



**GMA Series**



7% GST is applicable for purchase and delivery within Singapore  
All prices are subject to change

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\* Available for selected tests



**MBTI® INSTRUMENTS - Step I/ Form M & Step II/ Form Q**

**ENGLISH**

*\*Other available languages - Chinese & Bahasa Indonesia for selected items*

Price  
(w/o GST)

Price  
(w 7% GST)

**MBTI® Form M Self Scorable Assessments**

6165	Form M Self-Scorable (Single)	\$ 37.00	\$ 39.59
6165	Form M Self-Scorable (Pack of 10)	\$ 350.00	\$ 374.50

**MBTI® Form M Self Scorable Assessments + Booklets**

62601	Form M Self-Scorable + Introduction to Myer-Briggs® Type Booklet	\$ 78.00	\$ 83.46
62631	Form M Self-Scorable + Introduction to Myer-Briggs® Type in Organizations Booklet	\$ 78.00	\$ 83.46

**MBTI® Form M / Step I Online Assessments Report (PDF Only)**

1452	Print & Bind of Hardcopy Report	\$ 15.00	\$ 16.05
261145	Form M Profile Report	\$ 43.00	\$ 46.01
261144	Form M Interpretive Report	\$ 55.00	\$ 58.85
261146	Form M Interpretive Report for Organization (IRO)	\$ 70.00	\$ 74.90
261161	Form M Conflict Style Report	\$ 57.00	\$ 60.99
261191	Form M Stress Management Report	\$ 57.00	\$ 60.99
261189	Form M Communication Style Report	\$ 57.00	\$ 60.99
261190	Form M Decision Making Report	\$ 57.00	\$ 60.99
262153	Form M Career Report	\$ 40.00	\$ 42.80
261121	<b>Form M Report for Healthcare Professionals - New!</b>	\$ 55.00	\$ 58.85
216010	<b>Form M Personal Impact Report - New!</b>	\$ 110.00	\$ 117.70
261151	<b>Form M Profile College Edition - New!</b>	\$ 30.00	\$ 32.10
261152	<b>Form M Interpretive College Edition - New!</b>	\$ 35.00	\$ 37.45
<i>Team/Group Reports (Price is for each participant)</i>			
<i>Pre-requisite : Participants need to know their MBTI® Type (ie need to have completed Form M or Form Q)</i>			
261248	Form M Team Report <b>(for 2 or more participants)</b>	\$ 60.00	\$ 64.20
261182	Form M Work Styles Report <b>(for 2 participants only)</b>	\$ 57.00	\$ 60.99

**MBTI® Form Q / Step II Online Assessments Report (PDF Only)**

1452	Print & Bind of Hardcopy Report	\$ 15.00	\$ 16.05
267147	Form Q Profile Report	\$ 70.00	\$ 74.90
267149	Form Q Interpretive Report	\$ 100.00	\$ 107.00

**Combined Reports (with other Instruments ~ FIRO-B & SII)**

<i>Pre-requisite : Participants need to know their MBTI® Type (ie need to have completed Form M or Form Q)</i>			
210256	Leadership Report Using FIRO-B & MBTI®	\$ 65.00	\$ 69.55
284260	Strong Profile, College Edition and Strong and MBTI® Career Report	\$ 52.00	\$ 55.64
289246	Strong Profile and Strong & MBTI® Career Report	\$ 52.00	\$ 55.64



**MBTI® INSTRUMENTS - Step I/Form M & Step II/Form Q**

ENGLISH		Price (w/o GST)	Price (w 7% GST)
<b>Bundle 1 : MBTI® Assesment + Introduction to Myer-Briggs® Type Booklet (ITT Booklet - 7<sup>th</sup> Edition)</b>			
<b>MBTI® Form M / Step I</b>			
1452	Print & Bind of Hardcopy Report	\$ 15.00	\$ 16.05
261145 + 6229	Form M Profile Report + Introduction to Myer-Briggs® Type Booklet	\$ 84.00	\$ 89.88
261144 + 6229	Form M Interpretive Report + Introduction to Myer-Briggs® Type Booklet	\$ 96.00	\$ 102.72
261146 + 6229	Form M Interpretive Report for Organization (IRO) + Introduction to Myer-Briggs® Type Booklet	\$ 111.00	\$ 118.77
261161 + 6229	Form M Conflict Style Report + Introduction to Myer-Briggs® Type Booklet	\$ 98.00	\$ 104.86
261191 + 6229	Form M Stress Management Report + Introduction to Myer-Briggs® Type Booklet	\$ 98.00	\$ 104.86
261189 + 6229	Form M Communication Style Report + Introduction to Myer-Briggs® Type Booklet	\$ 98.00	\$ 104.86
261190 + 6229	Form M Decision Making Report + Introduction to Myer-Briggs® Type Booklet	\$ 98.00	\$ 104.86
262153 + 6229	Form M Career Report + Introduction to Myer-Briggs® Type Booklet	\$ 81.00	\$ 86.67
261121 + 6229	<a href="#">Form M Report for Healthcare Professionals + Introduction to Myer-Briggs® Type Booklet</a>	\$ 96.00	\$ 102.72
216010 + 6229	<a href="#">Form M Personal Impact Report + Introduction to Myer-Briggs® Type Booklet</a>	\$ 151.00	\$ 161.57
261151 + 6229	<a href="#">Form M Profile College Edition + Introduction to Myer-Briggs® Type Booklet</a>	\$ 71.00	\$ 75.97
261152 + 6229	<a href="#">Form M Interpretive College Edition + Introduction to Myer-Briggs® Type Booklet</a>	\$ 76.00	\$ 81.32
<b>MBTI® Form Q / Step II</b>			
267147 + 6229	Form Q Profile Report + Introduction to Myer-Briggs® Type Booklet	\$ 111.00	\$ 118.77
267149 + 6229	Form Q Interpretive Report + Introduction to Myer-Briggs® Type Booklet	\$ 141.00	\$ 150.87
<b>Bundle 2 : MBTI® Assesment + Introduction to Myer-Briggs® Type in Organizations Booklet (ITTO Booklet - 4<sup>th</sup> Edition)</b>			
<b>MBTI® Form M / Step I</b>			
1452	Print & Bind of Hardcopy Report	\$ 15.00	\$ 16.05
261145 + 6539	Form M Profile Report + Introduction to Myer-Briggs® Type in Org Booklet	\$ 84.00	\$ 89.88
261144 + 6539	Form M Interpretive Report + Introduction to Myer-Briggs® Type in Org Booklet	\$ 96.00	\$ 102.72
261146 + 6539	Form M Interpretive Report for Organization (IRO) + Introduction to Myer-Briggs® Type in Org Booklet	\$ 111.00	\$ 118.77
261161 + 6539	Form M Conflict Style Report + Introduction to Myer-Briggs® Type in Org Booklet	\$ 98.00	\$ 104.86
261191 + 6539	Form M Stress Management Report + Introduction to Myer-Briggs® Type in Org Booklet	\$ 98.00	\$ 104.86
261189 + 6539	Form M Communication Style Report + Introduction to Myer-Briggs® Type in Org Booklet	\$ 98.00	\$ 104.86
261190 + 6539	Form M Decision Making Report + Introduction to Myer-Briggs® Type in Org Booklet	\$ 98.00	\$ 104.86
262153 + 6539	Form M Career Report + Introduction to Myer-Briggs® Type in Org Booklet	\$ 81.00	\$ 86.67
261121 + 6539	<a href="#">Form M Report for Healthcare Professionals + Introduction to Myer-Briggs® Type in Org Booklet</a>	\$ 96.00	\$ 102.72
216010 + 6539	<a href="#">Form M Personal Impact Report + Introduction to Myer-Briggs® Type in Org Booklet</a>	\$ 151.00	\$ 161.57
261151 + 6539	<a href="#">Form M Profile College Edition + Introduction to Myer-Briggs® Type in Org Booklet</a>	\$ 71.00	\$ 75.97
261152 + 6539	<a href="#">Form M Interpretive College Edition + Introduction to Myer-Briggs® Type in Org Booklet</a>	\$ 76.00	\$ 81.32
<b>MBTI® Form Q / Step II</b>			
267147 + 6539	Form Q Profile Report + Introduction to Myer-Briggs® Type in Org Booklet	\$ 111.00	\$ 118.77
267149 + 6539	Form Q Interpretive Report + Introduction to Myer-Briggs® Type in Org Booklet	\$ 141.00	\$ 150.87
<b>MBTI® Resource Booklets</b>			
6229	Introduction to Myer-Briggs® Type (7 <sup>th</sup> Edition)	\$ 45.00	\$ 48.15
6539	Introduction to Myer-Briggs® Type in Organizations (4 <sup>th</sup> Edition)	\$ 45.00	\$ 48.15
4278	Understanding Your MBTI® Step II Result	\$ 51.00	\$ 54.57



**MBTI® INSTRUMENTS - Step I/Form M & Step II/Form Q**

ENGLISH		Price (w/o GST)	Price (w 7% GST)
<b>MBTI® User Guides &amp; Manuals</b>			
6111	MBTI® Manual (3 <sup>rd</sup> Edition)	\$ 325.00	\$ 347.75
6172	MBTI® Type Tables: For College Majors	\$ 175.00	\$ 187.25
6173	MBTI® Type Tables: International	\$ 175.00	\$ 187.25
6274	MBTI® Type Tables: For Occupations	\$ 210.00	\$ 224.70
6741	MBTI® Step II Manual <i>Exploring the Next Level of Type with the MBTI® Form Q</i>	\$ 252.00	\$ 269.64
6972	MBTI® Step II User's Guide	\$ 181.00	\$ 193.67
6961	MBTI® Career Report User's Guide	\$ 84.00	\$ 89.88
7279	Please Understand Me II	\$ 52.00	\$ 55.64
<b>MBTI® Facilitator's Guide</b>			
2910	Working with Organizational Character Training Program Kit	\$ 483.00	\$ 516.81
2905	Working with Organizational Character Training Program Participant's Workbook	\$ 24.00	\$ 25.68
2903	Working with Organizational Character Organizational Character Index	\$ 28.00	\$ 29.96
4169	Using the MBTI® Tool in Organizations Leader's Resource Guide (3 <sup>rd</sup> Edition)	\$ 624.00	\$ 667.68
4179	Working with MBTI® Step II Results Facilitator Guide <i>A Comprehensive Resource for Introductory Workshops, Leadership, Team &amp; Career Management Programs</i>	\$ 768.00	\$ 821.76
6150	The Leadership Advantage Training Program Leader's Facilitator's Guide <i>Using the MBTI® Tool for Effective Leadership</i>	\$ 624.00	\$ 667.68
6168	Using the MBTI® Tool to Enrich Emotional Intelligence Leader's Resource Guide	\$ 655.00	\$ 700.85
6200	MBTI® Practitioners Field Guide	\$ 486.00	\$ 520.02
6230	MBTI® Conflict Management Program Leader's Resource Guide	\$ 630.00	\$ 674.10
6991	MBTI® Teambuilding Program Leader's Resource Guide (3 <sup>rd</sup> Edition)	\$ 600.00	\$ 642.00
6130	<a href="#">MBTI® Step I Feedback Cards - NEW!</a>	\$ 85.00	\$ 90.95
6730	<a href="#">MBTI® Step II Feedback Cards - NEW!</a>	\$ 85.00	\$ 90.95
6490	The Type Deal / Binder and Cards	\$ 262.00	\$ 280.34
6493	The Type Deal - Deck of Cards	\$ 70.00	\$ 74.90
6954	Type and Change MBTI® Leader's Resource Guide	\$ 625.00	\$ 668.75
6956	Type and Change MBTI® Participant's Guide	\$ 45.00	\$ 48.15
<b>MBTI® Presentation Kits</b>			
6133-FD	MBTI® Certification Practitioner Resources USB	\$ 166.00	\$ 177.62
6803N-SIM	MBTI® Practitioner Tools CD Rom (Simplified Chinese)	\$ 130.00	\$ 139.10



**MBTI® INSTRUMENTS**

ENGLISH		Price (w/o GST)	Price (w 7% GST)
<b>MBTI® Resource Materials</b>			
4278	Understanding Your MBTI® Step II Result	\$ 51.00	\$ 54.57
1452	MBTI® Team Type Table Map (Paper Version - A1) (Pack of 10)	\$ 20.00	\$ 21.40
1452	MBTI® Small Type & Stress Heads (Pack of 16 pcs)	\$ 30.00	\$ 32.10
1452	MBTI® Type Head Poster (80cm X 80cm)	\$ 100.00	\$ 107.00
1452	MBTI® Type AND Stress Head Poster (80cm X 80cm)	\$ 180.00	\$ 192.60
6015	<a href="#">MBTI® Flip a Type Tip- NEW!</a>	\$ 20.00	\$ 21.40
6359	<a href="#">Impactful Influencing Participant Workbook - NEW!</a>	\$ 16.00	\$ 17.12
6752	<a href="#">Exploring Your Myers-Briggs® Type Workbook - NEW!</a>	\$ 22.00	\$ 23.54
5110	Shape Up Your Program! Tips, teasers & thoughts for type trainers	\$ 80.00	\$ 85.60
5127	Enhancing Leadership Effectiveness through Psychological Type	\$ 60.00	\$ 64.20
5128	Exercises for Differentiating MBTI® Type	\$ 60.00	\$ 64.20
7270	Giffs Differing ( <i>Understanding Personality Type</i> )	\$ 52.00	\$ 55.64
7901	Was That Really Me?	\$ 35.00	\$ 37.45
7295	People Types & Tiger Stripes (3 <sup>rd</sup> Edition)	\$ 82.00	\$ 87.74



**MBTI® INSTRUMENTS - Step I/Form M & Step II/Form Q**

ENGLISH		Price (w/o GST)	Price (w 7% GST)
<b>Introduction to Type® Series</b>			
6229	Introduction to Myer-Briggs® Type (7 <sup>th</sup> Edition)	\$ 45.00	\$ 48.15
6539	Introduction to Myer-Briggs® Type in Organizations Booklet (4 <sup>th</sup> Edition)	\$ 45.00	\$ 48.15
6158	Introduction to Type® and Coaching (2 <sup>nd</sup> Edition)	\$ 43.00	\$ 46.01
6169	Introduction to Type® and Emotional Intelligence	\$ 43.00	\$ 46.01
6177	Introduction to Type® and Project Management	\$ 43.00	\$ 46.01
6180	In the Grip (2 <sup>nd</sup> Edition)	\$ 43.00	\$ 46.01
6184	Introduction to Type® and Reintegration - while stocks last!	\$ 43.00	\$ 46.01
6185	Introduction to Type® and Innovation	\$ 43.00	\$ 46.01
6186	Introduction to Type® and Decision Making	\$ 43.00	\$ 46.01
6187	Introduction to Type® and Learning	\$ 43.00	\$ 46.01
6199	Introduction to Type® and the 8 Jungian Functions	\$ 43.00	\$ 46.01
6239	Introduction to Type® and Conflict	\$ 43.00	\$ 46.01
6276	Introduction to Myer-Briggs® Type and Leadership (2 <sup>nd</sup> Edition)	\$ 45.00	\$ 48.15
6289	Introduction to Myer-Briggs® Type and Communication (2 <sup>nd</sup> Edition)	\$ 45.00	\$ 48.15
6862	Introduction to Type® Dynamics and Development	\$ 43.00	\$ 46.01
6902	Introduction to Type® and Careers	\$ 43.00	\$ 46.01
6904	Introduction to Type® and College	\$ 43.00	\$ 46.01
6942	Introduction to Type® and Selling	\$ 43.00	\$ 46.01
6966	Introduction to Type® and Change	\$ 43.00	\$ 46.01
6998	Introduction to Type® and Teams (2 <sup>nd</sup> Edition)	\$ 45.00	\$ 48.15
	<b>Introduction to Type® Library (any 10 Introduction to Type Titles, except ITT and ITTO)</b>	Less 10%	
<b>Type Practitioner Series</b>			
6175	Measuring Results of MBTI® Type Training ( <i>ROI in Action</i> )	\$ 52.00	\$ 55.64
6128	Type and Culture ( <i>Using the MBTI® Instrument in International Applications</i> )	\$ 52.00	\$ 55.64
6179	Type and Retention ( <i>Retaining Talent, Leveraging Type</i> )	\$ 52.00	\$ 55.64
6195	Type and Career Development ( <i>Facilitating Personal and Professional Development</i> )	\$ 52.00	\$ 55.64
6196	Type and Training ( <i>Designing and Delivering an Effective MBTI® Workshop</i> )	\$ 52.00	\$ 55.64
61701	<b>Type Practitioner Library (all 5 books)</b>	\$ 234.00	\$ 250.38
<b>Looking at Type® Series</b>			
5126	Looking at Type® (4 <sup>th</sup> Edition)	\$ 45.00	\$ 48.15
5120	Looking at Type® and Learning Styles	\$ 45.00	\$ 48.15
5121	Looking at Type® and Spirituality	\$ 45.00	\$ 48.15
5122	Looking at Type® in the Workplace	\$ 45.00	\$ 48.15
5124	Looking at Type® : The Fundamentals	\$ 45.00	\$ 48.15
51201	<b>Looking at Type Library (all 5 books)</b>	\$ 202.50	\$ 216.68



**MBTI® INSTRUMENTS - Step I/Form M & Step II/Form Q**

**CHINESE (SIMPLIFIED)**

		Price (w/o GST)	Price (w 7% GST)
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**MBTI® Form M Self Scorable Assessments**

SCM6165AP	Form M Self-Scorable (Single)	\$ 37.00	\$ 39.59
SCM6165AP	Form M Self-Scorable (Pack of 10)	\$ 350.00	\$ 374.50

**MBTI® Online Assessments (PDF only)**

1452	Print & Bind of Hardcopy Report	\$ 15.00	\$ 16.05
ZH-CN-261145-1033-01	Online Form M Profile Report	\$ 43.00	\$ 46.01
ZH-CN-261144-1033-01	Online Form M Interpretive Report	\$ 55.00	\$ 58.85
ZH-CN-261146-1033-01	Online Form M Interpretive for Organizations Report (IRO)	\$ 70.00	\$ 74.90
ZH-CN-267149-1033-01	Online Form Q Interpretive Report	\$ 100.00	\$ 107.00

**SIMPLIFIED CHINESE (Simplified CH)**

**Bundle 1 : MBTI® Assesment + Introduction to Type® Booklet (ITT Booklet - 6<sup>th</sup> Edition)**

1452	Print & Bind of Hardcopy Report	\$ 15.00	\$ 16.05
61611	Form M Self-Scorable + ITT Booklet (Simplified CH)	\$ 78.00	\$ 83.46
ZH-CN-261145-1033-01 + SCM6129AP	Online Form M Profile Report + ITT Booklet (Simplified CH)	\$ 84.00	\$ 89.88
ZH-CN-261144-1033-01 + SCM6129AP	Online Form M Interpretive Report + ITT Booklet (Simplified CH)	\$ 96.00	\$ 102.72
ZH-CN-261146-1033-01 + SCM6129AP	Online Form M Interpretive for Organizations Report (IRO) + ITT Booklet (Simplified CH)	\$ 111.00	\$ 118.77
ZH-CN-267149-1033-01 + SCM6129AP	Online Form Q Interpretive Report + ITT Booklet (Simplified CH)	\$ 141.00	\$ 150.87

**Bundle 2 : MBTI® Assesment + Introduction to Type® in Organizations Booklet (ITTO Booklet - 3<sup>rd</sup> Edition)**

1452	Print & Bind of Hardcopy Report	\$ 15.00	\$ 16.05
61641	Form M Self-Scorable + ITTO Booklet (Simplified CH)	\$ 78.00	\$ 83.46
ZH-CN-261145-1033-01 + SCM6139AP	Online Form M Profile Report + ITTO Booklet (Simplified CH)	\$ 84.00	\$ 89.88
ZH-CN-261144-1033-01 + SCM6139AP	Online Form M Interpretive Report + ITTO Booklet (Simplified CH)	\$ 96.00	\$ 102.72
ZH-CN-261146-1033-01 + SCM6139AP	Online Form M Interpretive for Organizations Report (IRO) + ITTO Booklet (Simplified CH)	\$ 111.00	\$ 118.77
ZH-CN-267149-1033-01 + SCM6139AP	Online Form Q Interpretive Report + ITTO Booklet (Simplified CH)	\$ 141.00	\$ 150.87

**MBTI® Booklets Only (Simplified Chinese Translation)**

SCM6129AP	Introduction to Type® (6 <sup>th</sup> Edition)	\$ 45.00	\$ 48.15
SCM6139AP	Introduction to Type® in Organizations (3 <sup>rd</sup> Edition)	\$ 45.00	\$ 48.15
SCM6998AP	Introduction to Type® and Teams (2 <sup>nd</sup> Edition)	\$ 45.00	\$ 48.15





**MBTI® INSTRUMENTS - Step I/Form M & Step II/Form Q**

**CHINESE (TRADITIONAL)**

		Price (w/o GST)	Price (w 7% GST)
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**MBTI® Form M Self Scorable Assessments**

TCC6165AP	Form M Self-Scorable (Single)	\$ 37.00	\$ 39.59
TCC6165AP	Form M Self-Scorable (Pack of 10)	\$ 350.00	\$ 374.50

**MBTI® Online Assessments (PDF only)**

1452	Print & Bind of Hardcopy Report	\$ 15.00	\$ 16.05
ZH-HK-261145-1033-01	Online Form M Profile Report	\$ 43.00	\$ 46.01
ZH-HK-261144-1033-01	Online Form M Interpretive Report	\$ 55.00	\$ 58.85
ZH-HK-261146-1033-01	Online Form M Interpretive for Organizations Report (IRO)	\$ 70.00	\$ 74.90
ZH-HK-267149-1033-01	Online Form Q Interpretive Report	\$ 100.00	\$ 107.00

**TRADITIONAL CHINESE (Traditional CH)**

**Bundle 1 : MBTI® Assesment + Introduction to Type® Booklet (ITT Booklet - 6<sup>th</sup> Edition)**

1452	Print & Bind of Hardcopy Report	\$ 15.00	\$ 16.05
61621	Form M Self-Scorable + ITT Booklet (Traditional CH)	\$ 78.00	\$ 83.46
ZH-HK-261145-1033-01 + TCC6129AP	Online Form M Profile Report + ITT Booklet (Traditional CH)	\$ 84.00	\$ 89.88
ZH-HK-261144-1033-01 + TCC6129AP	Online Form M Interpretive Report + ITT Booklet (Traditional CH)	\$ 96.00	\$ 102.72
ZH-HK-261146-1033-01 + TCC6129AP	Online Form M Interpretive for Organizations Report (IRO) + ITT Booklet (Traditional CH)	\$ 111.00	\$ 118.77
ZH-HK-267149-1033-01 + TCC6129AP	Online Form Q Interpretive Report + ITT Booklet (Traditional CH)	\$ 141.00	\$ 150.87

**Bundle 2 : MBTI® Assesment + Introduction to Type® in Organizations Booklet (ITTO Booklet - 3<sup>rd</sup> Edition)**

1452	Print & Bind of Hardcopy Report	\$ 15.00	\$ 16.05
61651	Form M Self-Scorable + ITTO Booklet (Traditional CH)	\$ 78.00	\$ 83.46
ZH-HK-261145-1033-01 + TCC6139AP	Online Form M Profile Report + ITTO Booklet (Traditional CH)	\$ 84.00	\$ 89.88
ZH-HK-261144-1033-01 + TCC6139AP	Online Form M Interpretive Report + ITTO Booklet (Traditional CH)	\$ 96.00	\$ 102.72
ZH-HK-261146-1033-01 + TCC6139AP	Online Form M Interpretive for Organizations Report (IRO) + ITTO Booklet (Traditional CH)	\$ 111.00	\$ 118.77
ZH-HK-267149-1033-01 + TCC6139AP	Online Form Q Interpretive Report + ITTO Booklet (Traditional CH)	\$ 141.00	\$ 150.87

**MBTI® Booklets Only (Traditional Chinese Translation)**

TCC6129AP	Introduction to Type® (6 <sup>th</sup> Edition)	\$ 45.00	\$ 48.15
TCC6139AP	Introduction to Type® in Organizations (3 <sup>rd</sup> Edition)	\$ 45.00	\$ 48.15
TCC6998AP	Introduction to Type® and Teams (2 <sup>nd</sup> Edition)	\$ 45.00	\$ 48.15



## MBTI® INSTRUMENTS - Step I/Form M & Step II/Form Q

### BAHASA MELAYU

		Price (w/o GST)	Price (w 7% GST)
<b>Self-Scorable Assessments</b>			
BAME6165SG	Form M Self Scorable Bahasa Melayu (Single) <b>NEW!</b>	\$ 26.00	\$ 27.82
BAME6165SG	Form M Self Scorable Bahasa Melayu (Pack of 10) <b>NEW!</b>	\$ 250.00	\$ 267.50
BAME6165SG+6229	Form M Self Scorable (Bahasa Melayu) + Introduction to Type® Booklet (English)	\$ 67.00	\$ 71.69

### BAHASA INDONESIA

		Price (w/o GST)	Price (w 7% GST)
<b>Self-Scorable Assessments</b>			
6165INDO	Form M Self Scorable Bahasa Indonesia (Single)	\$ 23.00	\$ 24.61
6165INDO	Form M Self Scorable Bahasa Indonesia (Pack of 10)	\$ 220.00	\$ 235.40
INDO61640AP	Form M Self Scorable + Introduction to Type® Booklet (Bahasa Indonesia)	\$ 44.00	\$ 47.08
<b>Online Assessments</b>			
ID-261145-1033-01	Form M Profile (Bahasa Indonesia)	\$ 25.00	\$ 26.75
ID-261146-1033-01	Form M Interpretive Report for Organizations (Bahasa Indonesia) - <b>New!</b>	\$ 42.00	\$ 44.94

### MBTI® Booklets Only (Bahasa Indonesia Translation)

6129INDO	Introduction to Type® (Bahasa Indonesia)	\$ 25.00	\$ 26.75
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### BAHASA INDONESIA

		Price (w/o GST)	Price (w 7% GST)
<b>Bundle 1 : MBTI® Assessment + Introduction to Type® Booklet (ITT Booklet - 6<sup>th</sup> Edition)</b>			
INDO61640AP	Form M Self Scorable + Introduction to Type® Booklet (Bahasa Indonesia)	\$ 44.00	\$ 47.08
ID-261145-1033-01+6129INDO	Form M Profile Report + Introduction to Type® Booklet (Bahasa Indonesia)	\$ 46.00	\$ 49.22
ID-261146-1033-01+6129INDO	Form M Interpretive Report for Organizations + Introduction to Type® Booklet (Bahasa Indonesia)	\$ 63.00	\$ 67.41

### JAPANESE

		Price (w/o GST)	Price (w 7% GST)
<b>Bundle 1 : MBTI® Self-Scorable + Introduction to Type® Booklet (ITT Booklet - 6<sup>th</sup> Edition)</b>			
JAP6165 + JAP6129	Form M Self Scorable + Introduction to Type® Booklet (Japanese)	\$ 75.00	\$ 80.25

### KOREAN

		Price (w/o GST)	Price (w 7% GST)
<b>Bundle 1 : MBTI® Self-Scorable + Introduction to Type® Booklet (ITT Booklet - 6<sup>th</sup> Edition)</b>			
KOR6165AS + KOR6129AS	Form M Self Scorable + Introduction to Type® Booklet (Korean)	\$ 75.00	\$ 80.25



## STRONG INTEREST INVENTORY<sup>®</sup> (SII) INSTRUMENT

ENGLISH Only

Price  
(w/o GST)

Price  
(w 7% GST)

### Online Assessments Reports (PDF only)

1452	Print & Bind of Hardcopy Report	\$ 15.00	\$ 16.05
284108	Strong Profile Report	\$ 30.00	\$ 32.10
284104	Strong Profile and Interpretive Report	\$ 51.00	\$ 54.57
284105	Strong Profile (High School) Report	\$ 30.00	\$ 32.10
284106	Strong College Profile	\$ 30.00	\$ 32.10
284220	Strong College Profile & Interpretive	\$ 41.00	\$ 43.87
284210	Strong Profile and Interpretive (High School) Report	\$ 41.00	\$ 43.87
287700	iStartStrong	\$ 22.00	\$ 23.54
<i>Pre-requisite : Participants need to know their MBTI<sup>®</sup> Type (ie need to have completed Form M or Form Q)</i>			
289246	Strong Profile and Strong & MBTI <sup>®</sup> Career Report	\$ 52.00	\$ 55.64
284260	Strong Profile, College Edition and Strong and MBTI <sup>®</sup> Career Report	\$ 52.00	\$ 55.64

### Strong Booklets/ Resource Materials

8410	Combined Strong Interest Inventory Manual & Supplement Manual	\$ 180.00	\$ 192.60
8403	Newly Revised Strong Interest Inventory User's Guide	\$ 87.00	\$ 93.09
8432	Where Do I Go Next?	\$ 31.00	\$ 33.17
8445	<a href="#">Career Explore For College Students - New!</a>	\$ 30.00	\$ 32.10
8475	<a href="#">Strong Interest Inventory College Profile User's Guide - New!</a>	\$ 87.00	\$ 93.09



## FIRO® INSTRUMENTS - FIRO-B® & FIRO-Business®

ENGLISH		Price (w/o GST)	Price (w 7% GST)
<b>FIRO-B® Instruments</b>			
<b>Self Scorable Assessments</b>			
2216	FIRO-B® Self-Scorable (Single)	\$ 33.00	\$ 35.31
2216	FIRO-B® Self-Scorable (Pack of 10)	\$ 308.00	\$ 329.56
22221	FIRO B® Self-Scorable + Introduction to the FIRO-B® Instrument Booklet	\$ 77.00	\$ 82.39
22231	FIRO B® Self-Scorable + Introduction to the FIRO-B® Instrument in Org Booklet	\$ 77.00	\$ 82.39
22241	FIRO B® Self-Scorable + Participating in Teams ( <i>Using FIRO-B® Results</i> ) Booklet	\$ 77.00	\$ 82.39
<b>Online Assessments Reports (PDF Only)</b>			
1452	Print & Bind of Hardcopy Report	\$ 15.00	\$ 16.05
220160	FIRO-B® Profile Report	\$ 42.00	\$ 44.94
210255	FIRO-B® Interpretive Report for Organizations	\$ 58.00	\$ 62.06
210256	Leadership Report Using FIRO-B® & MBTI®	\$ 65.00	\$ 69.55
<b>Online Assessments Reports Bundles (With Introduction to the FIRO-B® 3<sup>rd</sup> Edition booklet)</b>			
1452	Print & Bind of Hardcopy Report	\$ 15.00	\$ 16.05
220160 + 2209	FIRO-B® Profile Report + Introduction to the FIRO-B® Instrument Booklet	\$ 86.00	\$ 92.02
210255 + 2209	FIRO-B® Interpretive Report for Organizations + Introduction to the FIRO-B® Instrument Booklet	\$ 102.00	\$ 109.14
<i>Pre-requisite : Participants need to know their MBTI® Type (ie need to have completed Form M or Form Q)</i>			
210256 + 2209	Leadership Report Using FIRO-B® & MBTI® + Introduction to the FIRO-B® Instrument Booklet	\$ 109.00	\$ 116.63
<b>FIRO-B® Booklets/Resource Materials</b>			
2209	Introduction to the FIRO-B® Instrument	\$ 48.00	\$ 51.36
2219	Introduction to the FIRO-B® Instrument in Organizations	\$ 48.00	\$ 51.36
2220	Participating in Teams - Using FIRO-B® Results	\$ 48.00	\$ 51.36
<b>FIRO-B® Materials (English)</b>			
2201	FIRO® Awareness Scales Manual	\$ 75.00	\$ 80.25
2225	FIRO-B® Technical Guide	\$ 152.00	\$ 162.64
2230	<a href="#">FIRO® Feedback Cards - New!</a>	\$ 85.00	\$ 90.95
2277-FD	FIRO-B® Practitioners Resource USB	\$ 137.00	\$ 146.59



**FIRO® INSTRUMENTS - FIRO-B® & FIRO-Business®**

ENGLISH		Price (w/o GST)	Price (w 7% GST)
<b>FIRO-Business® Instruments</b>			
<b>Online Assessments Reports (PDF only)</b>			
1452	Print & Bind of Hardcopy Report	\$ 15.00	\$ 16.05
220170	FIRO-Business® Profile Report	\$ 40.00	\$ 42.80
250160	FIRO-Business® Leadership Report	\$ 58.00	\$ 62.06
270200	FIRO-Business® Combined Profile/Leadership Report	\$ 77.00	\$ 82.39
<b>Online Assessments Reports Bundles (With Any Introduction to the FIRO-Business® booklet)</b>			
1452	Print & Bind of Hardcopy Report	\$ 15.00	\$ 16.05
220170 + 2504	FIRO-Business® Profile Report + Introduction to the FIRO-Business® Booklet	\$ 84.00	\$ 89.88
250160 + 2504	FIRO-Business® Leadership Report + Introduction to the FIRO-Business® Booklet	\$ 102.00	\$ 109.14
270200 + 2504	FIRO-Business® Combined Profile/Leadership Report + Introduction to the FIRO-Business® Booklet	\$ 121.00	\$ 129.47
<b>FIRO-Business® Booklets/Resource Materials</b>			
2504	Introduction to the FIRO-Business® Instrument	\$ 48.00	\$ 51.36
2502	FIRO-Business® Technical Guide	\$ 152.00	\$ 162.64
2503	FIRO-Business® User's Guide	\$ 99.00	\$ 105.93
2621	Coach's Guide to the Leadership Report Using the FIRO-B® and MBTI® Instrument - <b>New!</b>	\$ 45.00	\$ 48.15



## FIRO<sup>®</sup> INSTRUMENTS - FIRO-B<sup>®</sup> & FIRO-Business<sup>®</sup>

CHINESE (SIMPLIFIED)		Price (w/o GST)	Price (w 7% GST)
<b>FIRO-B<sup>®</sup> Instruments</b>			
<b>FIRO-B<sup>®</sup> Self Scorable Assessments</b>			
SCM2216AP	FIRO-B <sup>®</sup> Self Scorable (Single)	\$ 33.00	\$ 35.31
SCM2216AP	FIRO-B <sup>®</sup> Self Scorable (Pack of 10)	\$ 308.00	\$ 329.56
<b>FIRO-B<sup>®</sup> Online Assessments (PDF Only)</b>			
1452	Print & Bind of Hardcopy Report	\$ 15.00	\$ 16.05
ZH-CN220160-1033-01	Online FIRO-B <sup>®</sup> Profile Report	\$ 42.00	\$ 44.94
ZH-CN210255-1033-01	Online FIRO-B <sup>®</sup> Interpretive Report	\$ 58.00	\$ 62.06
<b>FIRO-B<sup>®</sup> Instruments</b>			
<b>Bundle 1 : FIRO-B<sup>®</sup> Assessment + Introduction to the FIRO-B<sup>®</sup> Instrument Booklet</b>			
1452	Print & Bind of Hardcopy Report	\$ 15.00	\$ 16.05
22201	FIRO-B <sup>®</sup> Self Scorable + Introduction to the FIRO-B <sup>®</sup> Instrument Booklet (Simplified CH)	\$ 77.00	\$ 82.39
ZH-CN220160-1033-01 + SCM2209AP	Online FIRO-B <sup>®</sup> Profile Report + Introduction to the FIRO-B <sup>®</sup> Instrument (Simplified CH)	\$ 86.00	\$ 92.02
ZH-CN210255-1033-01 + SCM2209AP	Online FIRO-B <sup>®</sup> Interpretive Report + Introduction to the FIRO-B <sup>®</sup> Booklet (Simplified CH)	\$ 102.00	\$ 109.14
<b>FIRO-B<sup>®</sup> Booklet (Simplified Chinese Translation)</b>			
SCM2209AP	Introduction to the FIRO-B <sup>®</sup> Instrument (Simplified Chinese)	\$ 48.00	\$ 51.36
<b>FIRO-Business<sup>®</sup> Instruments</b>			
1452	Print & Bind of Hardcopy Report	\$ 15.00	\$ 16.05
ZH-CN220170-1033-01	FIRO-Business <sup>®</sup> Profile Report (Simplified CH) - <i>New!</i>	\$ 40.00	\$ 42.80
ZH-CN250160-1033-01	FIRO-Business <sup>®</sup> Leadership Report (Simplified CH) - <i>New!</i>	\$ 58.00	\$ 62.06



## FIRO<sup>®</sup> INSTRUMENTS - FIRO-B<sup>®</sup> & FIRO-Business<sup>®</sup>

TRADITIONAL CHINESE (Traditional CH)		Price (w/o GST)	Price (w 7% GST)
<b>FIRO-B<sup>®</sup> Instruments</b>			
<b>FIRO-B<sup>®</sup> Self Scorable Assessments</b>			
TCC2216AP	FIRO-B <sup>®</sup> Self Scorable (Single)	\$ 33.00	\$ 35.31
TCC2216AP	FIRO-B <sup>®</sup> Self Scorable (Pack of 10)	\$ 308.00	\$ 329.56
<b>FIRO-B<sup>®</sup> Online Assessments (PDF Only)</b>			
1452	Print & Bind of Hardcopy Report	\$ 15.00	\$ 16.05
ZH-HK220160-1033-01	Online FIRO-B <sup>®</sup> Profile Report	\$ 42.00	\$ 44.94
ZH-HK210255-1033-01	Online FIRO-B <sup>®</sup> Interpretive Report	\$ 58.00	\$ 62.06
<b>Bundle 1 : FIRO-B<sup>®</sup> Assessment + Introduction to the FIRO-B<sup>®</sup> Instrument Booklet</b>			
1452	Print & Bind of Hardcopy Report	\$ 15.00	\$ 16.05
22211	FIRO-B <sup>®</sup> Self Scorable + Introduction to the FIRO-B <sup>®</sup> Instrument Booklet (Traditional CH)	\$ 77.00	\$ 82.39
ZH-HK220160-1033-01 + TCC2209AP	Online FIRO-B <sup>®</sup> Profile Report + Introduction to the FIRO-B <sup>®</sup> Instrument Booklet (Traditional CH)	\$ 86.00	\$ 92.02
ZH-HK210255-1033-01 + TCC2209AP	Online FIRO-B <sup>®</sup> Interpretive Report + Introduction to the FIRO-B <sup>®</sup> Instrument Booklet (Traditional CH)	\$ 102.00	\$ 109.14
<b>FIRO-B<sup>®</sup> Booklet (Traditional Chinese Translation)</b>			
TCC2209AP	Introduction to FIRO-B <sup>®</sup> Instrument (Traditional Chinese)	\$ 48.00	\$ 51.36
<b>FIRO-Business<sup>®</sup> Instruments</b>			
1452	Print & Bind of Hardcopy Report	\$ 15.00	\$ 16.05
ZH-HK220170-1033-01	FIRO-Business <sup>®</sup> Profile Report (Traditional CH) - <i>New!</i>	\$ 40.00	\$ 42.80
ZH-HK250160-1033-01	FIRO-Business <sup>®</sup> Leadership Report (Traditional CH) - <i>New!</i>	\$ 58.00	\$ 62.06



**CPI™ INSTRUMENT ~ CPI 260® & CPI 434™ (CPI™ - California Psychological Inventory™)**

ENGLISH Only		Price (w/o GST)	Price (w 7% GST)
<b>CPI 260® Instruments</b>			

**Online Assessments Reports (PDF Only)**

1452	Print & Bind of Hardcopy Report	\$ 15.00	\$ 16.05
219250	CPI 260® Client Feedback Report	\$ 72.00	\$ 77.04
219350	CPI 260® Coaching Report for Leaders	\$ 96.00	\$ 102.72
219550	CPI 260® Combined Client/ Coaching Report	\$ 134.00	\$ 143.38

**CPI 260® Booklets/ Resource Materials**

1921	CPI 260® Manual	\$ 254.00	\$ 271.78
1928	CPI 260® Client Feedback Guide for Interpretation	\$ 114.00	\$ 121.98
1931	CPI 260® Coaching Report for Leaders User's Guide	\$ 115.00	\$ 123.05
1937	CPI 260® Coaching Report for Leaders Advanced Guide for Interpretation	\$ 127.00	\$ 135.89

**CPI 434™ Instruments**

**Online Assessments Reports (PDF Only)**

1452	Print & Bind of Hardcopy Report	\$ 15.00	\$ 16.05
210127	CPI 434™ Profile Report	\$ 50.00	\$ 53.50
210128	CPI 434™ Narrative Report	\$ 93.00	\$ 99.51
210129	CPI 434™ Configural Analysis Report	\$ 117.00	\$ 125.19
1455	CPI™ Recruitment 1 Pg Report	\$ 950.00	\$ 1,016.50
1428	CPI™ Recruitment 5 Pg Report	\$ 1,523.00	\$ 1,629.61

**CPI 434™ Booklets/ Resource Materials**

1971	CPI™ Manual (3 <sup>rd</sup> Edition)	\$ 230.00	\$ 246.10
7294	A Practical Guide to CPI™ Interpretation (3 <sup>rd</sup> Edition)	\$ 217.00	\$ 232.19



**OTHER INSTRUMENTS - TKI<sup>®</sup>, WEP, Parker Team Player (No Certification Required)**



**Thomas-Kilmann Conflict Mode Instrument (TKI<sup>®</sup>)**

ENGLISH		Price (w/o GST)	Price (w 7% GST)
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**TKI<sup>®</sup> Assessments**

4813	Thomas-Kilmann Conflict Mode (Self-Scorable Booklet)	\$ 48.00	\$ 51.36
1452	Print & Bind of Hardcopy Report	\$ 15.00	\$ 16.05
248248	TKI Profile and Interpretive Report (Online)	\$ 45.00	\$ 48.15

**Online Assessments Reports Bundles (With Intro to Conflict Management booklet)**

4813 + 4816	Thomas-Kilmann Conflict Mode (Self-Scorable Booklet) + Intro to Conflict Management Booklet	\$ 89.00	\$ 95.23
1452	Print & Bind of Hardcopy Report	\$ 15.00	\$ 16.05
248248 + 4816	TKI Profile and Interpretive Report (Online) + Intro to Conflict Management Booklet	\$ 86.00	\$ 92.02

**TKI<sup>®</sup> Booklets/Resource Materials**

4800	Conflict Workshop Facilitator's Guide	\$ 472.00	\$ 505.04
4816	Introduction to Conflict Management	\$ 45.00	\$ 48.15
4818	Introduction to Conflict and Teams	\$ 45.00	\$ 48.15

**CHINESE (SIMPLIFIED & TRADITIONAL)**

		Price (w/o GST)	Price (w 7% GST)
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**SIMPLIFIED CHINESE (Simplified CH)**

**TKI<sup>®</sup> Assessments**

SCM4813AP	Thomas-Kilmann Conflict Mode (Self-Scorable Booklet)	\$ 48.00	\$ 51.36
1452	Print & Bind of Hardcopy Report	\$ 15.00	\$ 16.05
ZH-CN248248-1033-01	TKI Profile and Interpretive Report (Online)	\$ 45.00	\$ 48.15

**Online Assessments Reports Bundles (With Intro to Conflict Management booklet)**

SCM4813AP+SCM4816AP	Thomas-Kilmann Conflict Mode (Self-Scorable Booklet) + Intro to Conflict Management Booklet	\$ 89.00	\$ 95.23
1452	Print & Bind of Hardcopy Report	\$ 15.00	\$ 16.05
ZH-CN248248-1033-01 + SCM4816AP	TKI Profile and Interpretive Report (Online) + Intro to Conflict Management Booklet	\$ 86.00	\$ 92.02

**TKI<sup>®</sup> Booklets/Resource Materials (Simplified Chinese Translation)**

SCM4816AP	Intro to Conflict Management Booklet	\$ 45.00	\$ 48.15
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**TRADITIONAL CHINESE (Traditional CH)**

**TKI<sup>®</sup> Assessments**

TCC4813AP	Thomas-Kilmann Conflict Mode (Self-Scorable Booklet)	\$ 48.00	\$ 51.36
1452	Print & Bind of Hardcopy Report	\$ 15.00	\$ 16.05
ZH-HK248248-1033-01	TKI Profile and Interpretive Report (Online)	\$ 45.00	\$ 48.15

**Online Assessments Reports Bundles (With Intro to Conflict Management booklet)**

TCC4813AP+TCC4816AP	Thomas-Kilmann Conflict Mode (Self-Scorable Booklet) + Intro to Conflict Management Booklet	\$ 89.00	\$ 95.23
1452	Print & Bind of Hardcopy Report	\$ 15.00	\$ 16.05
ZH-HK248248-1033-01 + TCC4816AP	TKI Profile and Interpretive Report (Online) + Intro to Conflict Management Booklet	\$ 86.00	\$ 92.02

**TKI<sup>®</sup> Booklets/Resource Materials (Traditional Chinese Translation)**

TCC4816AP	Intro to Conflict Management Booklet	\$ 45.00	\$ 48.15
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## Work Engagement Profile (WEP)

ENGLISH Only		Price (w/o GST)	Price (w 7% GST)
<b>Instrument &amp; Resources</b>			
4852	Work Engagement Profile (Booklet)	\$ 49.00	\$ 52.43
4858	WEP Users guide	\$ 92.00	\$ 98.44
1452	Print & Bind of Hardcopy Report	\$ 15.00	\$ 16.05
248520	Work Engagement Profile Interpretive Report (Online)	\$ 46.00	\$ 49.22

## Parker Team Player

ENGLISH Only		Price (w/o GST)	Price (w 7% GST)
<b>Instrument &amp; Resources</b>			
4900	Parker Team Building Program Facilitator Guide	\$ 430.00	\$ 460.10
4913	Parker Team Player Survey	\$ 39.00	\$ 41.73
4916	Parker Team Player Survey Styles of Another Person	\$ 34.00	\$ 36.38

## OTHER INSTRUMENTS

### CCL' 360 Assessment Suite

#### BENCHMARKS 360 Instrument

ENGLISH Only		Price (w/o GST)	Price (w 7% GST)
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#### Online Assessments Reports (PDF only)

1452	Print & Bind of Hardcopy Report	\$ 15.00	\$ 16.05
0947	Benchmark Online ( For 1 <sup>st</sup> - 9 <sup>th</sup> participant each)	Please contact us for pricing	
	Benchmark Online (For 10 <sup>th</sup> participant onwards)		
0942	Benchmark Online Group Profile		

#### Required Support Resources

1402	88 Assignments for Development	\$ 63.00	\$ 67.41
1404	The Lessons of Experience	\$ 70.00	\$ 74.90
1405	Reaching Your Development Goal	\$ 22.00	\$ 23.54
1407	Becoming a Versatile Learner	\$ 22.00	\$ 23.54
1409	3 Keys to Development	\$ 22.00	\$ 23.54
1410	Communication Across Cultures	\$ 22.00	\$ 23.54
1411	The Leadership Machine	\$ 79.00	\$ 84.53

### SkillsScope 360 Instrument

ENGLISH Only		Price (w/o GST)	Price (w 7% GST)
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#### Online Assessments Reports (PDF only)

1452	Print & Bind of Hardcopy Report	\$ 15.00	\$ 16.05
0937	SKILLSCOPE Online	Please contact us for pricing	
0932	SKILLSCOPE Group Report		

### BarOn EQ-i<sup>®</sup> Instrument

ENGLISH Only		Price (w/o GST)	Price (w 7% GST)
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#### Online Assessments Reports (PDF only)

1452	Print & Bind of Hardcopy Report	\$ 15.00	\$ 16.05
	EQ-i 2.0 <sup>®</sup> Workplace Report	Please contact us for pricing	
	EQ-i 2.0 <sup>®</sup> Leadership Report		
	EQ-i 2.0 <sup>®</sup> 360 <sup>°</sup> Feedback Report		

#### EQ-i Resource Materials

1322	The EQ Edge - 3 <sup>rd</sup> Edition - <i>New!</i>	\$ 65.00	\$ 69.55
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**Cognitive Ability Test (GMA Series) - *New!***

\* Client needs to be certified in at least 1 psychometric instrument

ENGLISH Only	Price (w/o GST)	Price (w 7% GST)
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**Online Assessments Reports (PDF only)**

1452	Print & Bind of Hardcopy Report	\$ 15.00	\$ 16.05
	GMA-2 - <i>New!</i>	Please contact us for pricing	
	GMA-3 - <i>New!</i>		
	GMA-4 - <i>New!</i>		
	GMA-6 - <i>New!</i>		